



# **BOYS & GIRLS CLUB OF GREATER HAVERHILL**

**2021 Annual Report**

**“Great Futures Start With You”**





Dear Friends,

As an organization we are elated to share 2021 resulted in another year of positive impact for the youth served in this community. Another year of growing as a community partner through our efforts to support our children & families as we all maneuvered through this pandemic. Our Board played a key role in this as they understood to fulfill our mission, we needed to address issues affecting all our families during this time.

Our year began by prioritizing academics and the prevention of learning loss. This was accomplished by continuing an all-day Remote Learning Center/After School program. In addition, we partnered with the Haverhill Public Schools providing free vacation academies to all kids in the community. The club did our part in assisting with food insecurity by providing free dinner meals to ALL kids in need. We addressed the financial burden families faced by providing over one hundred thousand dollars in financial assistance throughout the year. It was important every family could enjoy our services regardless of financial situation.

As we worked towards full capacity with our Summer Camp & Afterschool program, our passionate youth development professionals were prepared to provide enriching programs and a safe place to learn. Our efforts to expand our programming with a focus on STEAM and social emotional wellness were successful. We added a full time STEAM Coordinator & expanded our Positive Action program both at the club and a couple of our local middle schools.

The challenges brought forth by 2021 taught us to be **ADAPTABLE, RESILIENT, & MORE COMPASSIONATE** to all involved in this arduous task of Building Great Futures.

We are grateful to receive outpouring support once again from the community. This includes small businesses, foundations, corporations, & many of our neighbors. The truth is Great Futures start with YOU and your unrelenting support of the kids we serve. For that we THANK YOU and look forward to bringing forth another memorable year for our kids.

Gratefully,

Patrick J. Driscoll  
*Board President*

Javier Bristol  
*Executive Director*



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# Program *Highlights*

## When 2021 began...

We sustained operations of our Remote Learning Center, with 125 members benefiting from this program. We continued to support youth in Haverhill with their academic work during the day and gave them an outlet for their energy during afterschool time. Our meal pick-up program continued as well, providing an essential service to families in Haverhill during a time of heightened food insecurity.



## In mid-February...

We partnered with the Haverhill School District on our very first Vacation Academy during the winter school break, to help combat the learning loss experienced during the COVID-19 pandemic. We welcomed 5 teachers from the school district into our building, where they implemented enrichment programming in the morning before our staff led our traditional recreational programming in the afternoon. Nearly 60 students took advantage of this opportunity, and they had a wonderful time with us.

## Once spring arrived...

We began to look toward the future and started planning what the summer and fall would look like now that remote learning was ending. We held another Vacation Academy during the spring school break, with even more students choosing to participate this time around.

## Then in the summer...

Camp Tasker was back to full capacity, welcoming over 100 children to experience the great outdoors at our beautiful 15-acre campus in Newton, NH. Donor support was key in making a summer camp experience possible for many of our members, who's families continued to struggle financially due to the ongoing pandemic.





Over \$45,000 in financial aid was distributed to campers, including a generous grant from the MA Department of Elementary and Secondary Education that provided free tuition for 20 children to attend Camp Tasker – provided they participated in our daily academic program offerings in math and reading. Over 50 campers participated in our academic programs, representing an enormous increase over previous years.



### When fall came...

We returned to a traditional after-school program model at the Club building, with an increased focus on continuing our academic support efforts and reengaging the teen demographic – the age group we experienced the greatest challenge in continuing to engage during the previous remote school year. We hired a new STEAM (Science, Technology, Engineering, Arts, Math) Coordinator and a new Teen Director to support these efforts and were pleased to see a 30% increase in our registrations for the new program year.

### When looking back at 2021...

We are most proud of the ability of our program staff team to pivot many times over and continue meeting the most current and pressing needs of our members. This past year has taught us that when we face challenges together, we come out stronger and more unified than we ever thought possible.

Sincerely,

Shannon Mission, *Director of Operations*



# 2020 Audited *Financials*

From Board Treasurer, Daniel Jacobs

Fiscal year 2020 was another year of solid financial performance despite challenges presented by COVID-19.

Revenues totaled \$1.61MM, down from \$1.93MM in 2019 as the impact of COVID-19 was evidenced in Special Event Ticket Revenues and Program Revenues, down \$25M (57%) and \$99M (50%), respectively. The two largest sources of revenue changed noticeably year over year with Contributions and Grants of \$1.12MM increasing by \$466M (71%), while Investment Income and Gains remained significant at \$376M, but were down \$658M (\$64M) from the prior fiscal year end.

Total expenses remained nearly unchanged in 2020 totaling \$1.15MM.

The club reported a \$461M excess of revenues over expenses in 2020 versus \$811M in 2019.

The balance sheet remained strong and continued to grow with net assets increasing by \$461M (8%) to \$6.46MM at fiscal year end 12/31/2020. Total liabilities were only \$200M of which the majority relate to a small mortgage loan of \$178M.

Another year of solid financial performance despite challenges presented by COVID-19.



## ***Statement of Financial Position***

\*Audit as of December 31, 2020

### ***Assets***

Cash and Cash Equivalents .....	\$423,921
Prepaid Expenses .....	\$486
Endowment Investments .....	\$5,113,208
Property and Equipment.....	\$891,409
Restricted Cash.....	\$114,751
Certificates of Deposit .....	\$86,921

### ***Liabilities & Assets***

Accounts Payable.....	\$20,173
Accrued Expenditures .....	\$1,988
Current Portion, Long-Term Debt .....	\$8,881
Long Term Debt, Net Current Portion ....	\$169,047
Net Asset –	
Unrestricted .....	\$1,203,155
Permanently Restricted .....	\$5,116,538
Temporarily Restricted.....	\$139,529

**Total Liabilities & Net Assets   \$6,459,222**

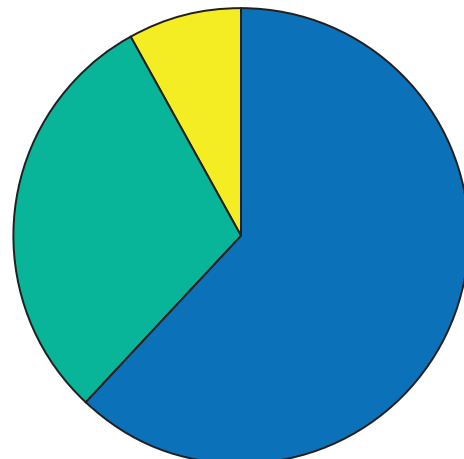
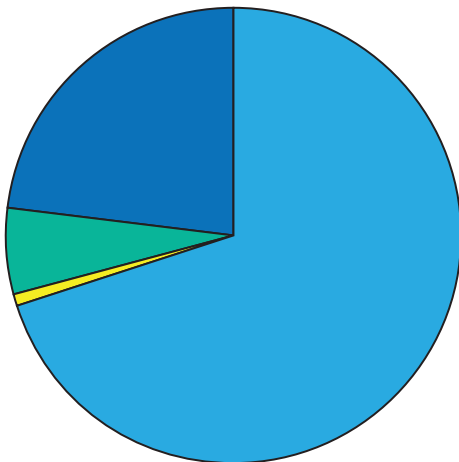
## ***Statement of Activities***

### ***Revenue***

● Contributions and Grants .....	\$1,121,672
● Special Event Tickets.....	\$18,570
● Program Revenue.....	\$97,310
● Investment Income/Gains .....	\$375,610
<b>Total Revenue .....</b>	<b>\$1,613,162</b>

### ***Expenses***

● Program Services .....	\$718,470
● Supporting Services.....	\$345,712
● Fundraising .....	\$88,110
<b>Total Expenses .....</b>	<b>\$1,152,292</b>





# Donor Highlights



A grant from the Cummings Foundation 25 Million Dollar Grant Program supported the **hiring of new staff position—STEAM** (Science, Technology, Engineering, Art, Math) Coordinator.

The Amelia Peabody Foundation continued their long-standing partnership with our Club with a generous donation that spanned several areas including the **renovation of our Teen Center and a matching gift challenge** to encourage donations to Back-a-Kid—our Annual Fund—from the community.



Major donations to our Education Programs—Khan Academy and Reader’s Club—**brought our focus on academics to new heights**. Thank you to Michael and Phyllis Conway, TD Bank Charitable Foundation, and the Department of Elementary and Secondary Education for your investments in the education of Haverhill’s youth.



Cedar’s Foods provided funding for our **meal pick-up program** to distribute free meals to youth in Haverhill for the entirety of the summer of 2021.

**The Wysocki Campership Fund** was established by the family of the late former Boys & Girls Club of Greater Haverhill President W. Robert “Bob” Wysocki to send one male and one female member to Camp Tasker for the entirety of the summer, at no charge to their families. The award recipients will be chosen annually based on the strength of their character and their hard work at the Club during the school year.

**2021 VIP Corporate Sponsors** made a significant investment in our Club early in the year that sustained operations of our critical programs. Thank you to these businesses for serving as champions to the youth in Haverhill all year round!

**Diamond Sponsor**  
Pentucket Bank

**Platinum Sponsors**  
Bank of New England  
Haverhill Bank  
Market Basket –  
Demoulas Foundation

**Gold Sponsor**  
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**Silver Sponsors**  
Align Credit Union  
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Newburyport Bank

**Interested in becoming a VIP Corporate Sponsor of the Boys & Girls Club of Greater Haverhill?**

Contact Melissa deFriesse, Director of Development, at 978-374-6171 x102  
or [mdefriesse@haverhillbgc.org](mailto:mdefriesse@haverhillbgc.org) for more information.



# Thank you to our many *generous* donors!

## **\$50,000+**

Amelia Peabody Foundation  
Cummings Foundation  
MA State Alliance of Boys & Girls Clubs

## **\$25,000-\$49,000**

City of Haverhill  
Edmund and Betsy Cabot Charitable Foundation  
Edward S and Winifred G Moseley Foundation  
Health Resources In Action  
Michael & Phyllis Conway

## **\$10,000-\$24,999**

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Boys and Girls Club of America  
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Rite Aid Foundation KidCents  
United Way of Massachusetts Bay and Merrimack Valley

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Theodore Papoutsy Fund for Haverhill  
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## **\$2,500-\$4,999**

99 Restaurant - Haverhill  
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Parker Hannafin Foundation  
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Xi Sigma  
Zach Chase

### The following is a partial list of donors who donated products or services to our Club:

Atkinson Carpet and Flooring  
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Marilyn Goldberg  
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Pistone Container Service, LLC  
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### Donations were made in honor of the following individuals:

Cortellis Victor  
Joseph Mazzola  
Mr. & Mrs. Herbert J. Lynch  
Robert Pistone  
Scott Tavares  
Shannon Corcoran

### Donations were made in memory of the following individuals:

Carolyn Wysocki  
Joe D'Orazio  
Mark Thompson's mother  
Michael Rowinski  
Paul G. Florent  
Peter Karekos  
Thomas Lee  
W. Robert Wysocki



**To our donors:** If your name is missing or is not listed as you would like it, please contact Melissa deFriesse, Director of Development, at 978-374-6171 x102 or [mdefriesse@haverhillbgc.org](mailto:mdefriesse@haverhillbgc.org) so that we may properly recognize your contribution in future publications.

## Meet Our *Members*

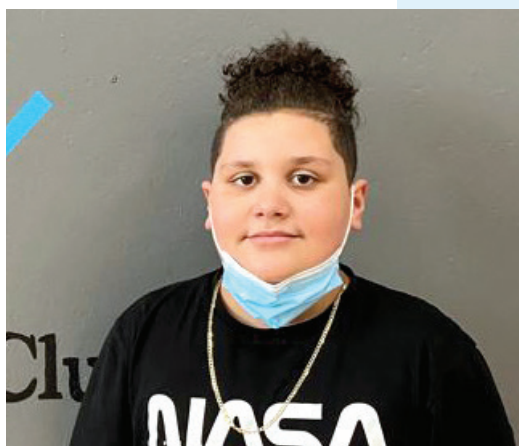
### LUIS MOREL

“Luis has been a member here since 2015. He is polite, respectful and is always the last one to leave the Club at the end of the day. **Luis is a great role model in our teen program.**”



### JAYDECI CRUZ

“Jaydeci always comes into the Club ready to do his homework, is respectful and enjoys participating in all our programs. He is a good friend to everyone in the Club and is **always willing to help out the staff in any way possible.**”



### AMAYAH SANTOS

“Amayah has thrived at the Club since the school year started. She was a wonderful addition to our Camp Tasker family this summer, **makes sure that everyone feels included and is a good friend.**”





# 2021 Leadership



## Board of Directors – Officers

Patrick J. Driscoll, President

Thea P. Tsagaris, Vice President

Daniel A. Jacobs, Treasurer

Kerriane G. Petalidas, Secretary

\*Steven G. Stewart, Immediate Past President

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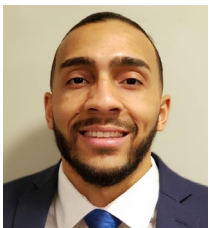
Josue C. Mendez

Scott Pare

Meaghan J. Pare

Robert W. Regan

## Administrative Staff



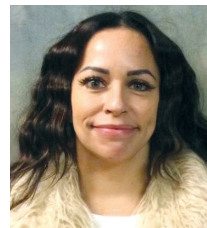
Javier E. Bristol,  
Executive Director



Melissa deFriesse,  
Director of  
Development



Jessi Feiner,  
Program Director



Zoraida Jordan,  
Director of Food  
Services



Shannon Mission,  
Director of  
Operations



Brandon Suero,  
Assistant Program  
Director



# **BOYS & GIRLS CLUB OF GREATER HAVERHILL**

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